



Helical Engineer

Overview

Foundation Technologies, Inc. is a family-owned manufacturer & distributor of deep foundation construction products. Contractors & engineers rely daily on our best-in-class products, industry leading technical expertise, and on the ground field support for a wide range of deep foundation applications. A 7x consecutive recipient of Great Place to Work®, FTI has tightknit family culture, where team members are deeply cared for and empowered to work in their highest and best gifting in an atmosphere that supports professional & personal growth.

Major Responsibilities

- Performing take offs and quotes. Tracking projects with CRM Zoho.
- Provide engineering support primarily to our East coast customer base with some West coast support.
- Regularly attend and present at conferences and industry gatherings as a helical piles subject matter expert.
- Pro-actively work with DOT's or other owners to drive the use of FTI's family of brands within the AOR.
- Be actively involved in "Technical committees" to support FTI's Helical team.
- Working with the outside sales team pro-actively look for value engineering opportunities in the East where helical piles could be a viable alternative to other foundation elements.
 - This includes pro-actively prospecting jobs on Construct Connect.
 - Sending potential helical projects to viable clients to garner interest in bidding on the project as well as preparing bid documents for said projects.
 - Scraping plans in the bid room for engineer firms to send lunch and learn/seminar info.
 - Identify potential contractors to pass on to sales team for friendly visits and phone calls to discuss helical business.
- Working with the outside sales team for engineering visits to contractors, engineers, and geotechs etc.
- Be willing and able to go to job sites to provide technical support independently (this would be a very, very rare situation) or in conjunction with our field specialists.

Primary Day to Day

- Put together take offs/quotes.
- Answer technical/engineering questions.
- Subject Matter Expert
 - Find new leads on Construct Connect
 - Garnering interest for Lunch and Learns
 - Educating Local Municipality
 - Lead Forensics- identify and follow up with potential customers visiting the website

Qualifications

- BS or MS in Civil, Geotechnical or Structural engineering; or its demonstrated equivalent
- EIT/PE or GIT/PG certification preferred but not required.
- 5 years Civil/Geotechnical or Structural experience
- Ability to prepare and review standard engineering documentation and geotechnical reports.
- Computer proficiency (Microsoft Office, basic CAD)
- Strong communication skills (both written and oral) are a must.
- Strong customer service experience
- Works well with diverse group.
- Hard Worker/Self-Starter

Skills

- A positive, solution-oriented attitude and mindset
- Organizational skills including ability to manage small details.
- Self-awareness/High Emotional Intelligence
- High ability to build and strengthen relationships.

Compensation and Benefits

- Excellent base pay (based on experience)
- FTI covers Medical Insurance 100% personal + 50% of dependents.
- Dental & Vision Insurance options
- 11 Paid Holidays
- Long Term Disability
- Wellness & Vacation Days
- Simple IRA with FTI match up to 3%
- Work/Life Balance

FTI Company Core Values/ Culture:

- How we serve: **Go the extra mile.**
- How we treat others: **Start with empathy.**
- How we communicate: **Be a straight shooter.**
- How we grow: **Hone your craft and be generous with it.**

<https://www.foundationtechnologies.com/company/culture/>

Foundation Technologies, Inc. offers a competitive salary commensurate with experience and an excellent benefits package. To apply, send resume & cover letter to: hr@foundationtechnologies.com